Bryan Daughtry | Owner
Dry Patrol of Central Ohio

Bryan uses Levelset to make payments predictable in an unpredictable business.

“Now when the adjusters get communication from us or from Levelset, they quickly see, ‘Okay, Dry Patrol of Central Ohio is handling this differently than 95% of the other restoration companies that we’re dealing with. So we need to deal with this situation differently.’

Sending notices to the property owner and insurance adjuster has worked wonders for the company’s cash flow. Bryan says it’s “worth its weight in gold.”

Dry Patrol sets expectations from the start and keeps customers in the loop about payment status & insurance. “If there’s no gray area, there are no problems.”

Using Levelset shows that Dry Patrol is professional, so insurance companies take them more seriously. “They see we’re not playing games over here.”

Getting the pay cycle from 90 days down to 17 has done incredible things for the business and for my well-being. I can’t think of the last time we put someone in collections.

Bryan Daughtry